

Emer Lunasin Audio/Visual/Wedding DJ Rates

Over 30+ experience with liability insurance coverage using only top quality equipment. Prices good for events until 12/31/22

Wedding DJ Ceremony & Reception (DJ as Emcee with Equipment)

5 Hours or Less (\$100 discount if using a professional wedding planner)	\$900
More than 5 Hours (Monthly credit card payments available)	\$1000

Wedding DJ Reception (DJ as Emcee with Equipment)

3 Hours or Less OT \$100/hr	\$700
4 Hour Service OT \$50/hr (\$100 discount if paying in full)	\$800

Hotel & Travel (FREE if within 150 miles of 23455)

Hotel Allowance (No charge if DJ is included in client block)	\$100/night
Ground Mileage Allowance (No additional charge for tolls and parking)	\$0.50/mile
Air Travel Allowance (Total cost used towards equipment rental)	\$200/round trip

Audio Equipment Rentals (Without DJ service)

Sound System Two Speakers w/ Stands, Audio Mixer and Wired Microphone	\$400
Wireless Sound System Same as above but Wireless Microphone instead	\$500
Extra Speaker Pair With cables & accessories (FREE w/ DJ service)	\$100
Wireless Mic +cables +accessories (FREE w/ DJ service)	\$100
Delivery Fee (FREE w/ DJ service)	\$50

Visual Equipment Rentals (Without DJ service)

LCD Multimedia Projector Projects images or videos (50% off w/ DJ service)	\$300
100-inch Diagonal Pull-up Screen (50% off w/ DJ service)	\$100
1 Projector/1 Screen (50% off w/ DJ service)	\$400
2 Projectors/2 Screens (50% off w/ DJ service)	\$800
Delivery Fee (FREE w/ DJ service)	\$50

Lighting Equipment Rentals (Without DJ service)

1 Dozen Static LED UpLights (50% off w/ DJ service)	\$600
2 Dozen Static UpLights (50% off w/ DJ service)	\$900
4 Effects Dance Lighting (FREE w/ DJ service)	\$300
4 Effects Static Lighting (FREE w/ DJ service)	\$200
Delivery Fee (FREE w/ DJ service)	\$50



Audio Visual and DJ Services for Weddings *Got event? Will travel. Over 30 Years of experience.*

DJ Emer Lunasin 757-375-7044 hamptonroads@mac.com weddingwire.com/djtripp

Date of Wedding: _____ Location of Wedding: _____

Start Time (Example: when background music begin): _____ End Time: _____

Full Name: _____ Cell Phone: _____

All payments are non-refundable & non-transferable.

If above name is not the financially responsible party, please indicate here: _____

Your Email Address: _____

If above email address will not be used for Venmo payment, complete payment info below for pay in full or \$100 auto monthly payment options for Visa, MasterCard, Amex and/or Discover.

Credit Card Number _____ Sec Code _____

Name on Card _____ Exp. Date _____

Billing Address _____ Zip _____

Postal Street Address (if different from above) _____
(A receipt will be mailed to the postal street address and/or the email address above)

City: _____ State: _____ Zip: _____

Venue Name: _____

Street Address: _____

Point of Contact at Venue & Phone: _____

Venue Website: _____

Venue Contact Email Address: _____

- A timeline is requested with: (1) songs to play, (2) announcements to make, & (3) when to play them and say them. Sharing this on Google Docs is recommended as well as submitting a floor plan of the ceremony and/or reception area.
- Approximate total number of guests expected _____
List below other requests:
- audio/sound needs _____
- uplighting/dance lighting needs _____
- projector/screen rentals _____
- karaoke options _____
- extra microphones _____
- dress code requirements _____
- special meeting requirements _____
- other preliminary requests _____
- other pertinent information you feel is important to know prior to our appointment meeting or call.

“Staying power serving all generations”

Your decision on choosing the right DJ is very important. Since the beginnings of a DJ in the 80's, a DJ service in the 90's, a one-stop shop in the 00's, and today producing bridal shows, anticipating your big day has always been consistent. Always young at heart, I cannot get away from experiencing the joy and fun to play the latest tunes, but I still enjoy playing music from back in the day that you and your parents have enjoyed. Last minute changes before your date is inevitable, but important details is always important to document as soon as you see fit.

It's important to ensure the fun that I get to experience with all of you. Familiar with all wedding business types, focusing on the DJ aspect is what I enjoy most. What to play, what to say, and when to them is what you we need to get so you can tend to your other priorities. I look forward to understanding your wedding day timeline.

I can be your emcee using proper introductions to involve your guests and lead them for many group activities. Unless told otherwise, appropriate dress attire is there to maintain the interests of your guests, proving time spent with your guests will show my dedication to the best service for all ages.

The next step is to have a conversation specifying your needs. Your event is confirmed once the first half is received to secure your event, with the remaining half due two weeks prior to your event. Other items required are:

1. **A Floor Plan** sent from you or the venue. The best setup is my location across from you with the dance floor in between. Quick access to the dance floor is best!
2. **The Playlists** with all generation music is considered, given the time available to us:
 - A. **Must Play** of your first dance, parents dances, cake cutting, last dance, and even the grand entrance;
 - B. **Background** music heard during the cocktail hour or dinner time. You can submit just artist names or genres to simplify this task if you wish;
 - C. **Dance Music** as DJ choice or submit songs you would definitely love to dance to, as well as favorites from your parents' generation;
 - D. **Do Not Play** music like offensive hard rock & rap music helps us make sure we do not play music that is inappropriate.
3. **The itinerary** as a timeline of events established from a series of emails with a final version approved by the last week before to your big day for you and all involved.

I can be the same as hiring a local professional DJ in your local area. I've had enjoyable experiences in Austin, Chicago, Clearwater, Dallas, Fort Worth, Hawaii, Jacksonville, New Jersey, New York, Orlando, San Jose, Seattle, Spokane, Tucson, and nearby Maryland/North Carolina! I am DJ Tripp as I love to travel. The number of in-person meetings or conference calls is up to your availability. I look forward to serving you...anywhere! Congratulations to both of you! Thank you for your time and consideration.

CAN I ANSWER YOUR QUESTIONS?

1. **What is unique in hiring you compared to other DJs?** Although I am well connected with, and have worked for Astro, Colonial DJs, Signature DJs, and many others, I encourage you to consider them. I'm not here to compete, but be considered. The "business" of selling DJ services is always second, to having the chance to be a part of the moment of all generations having one great experience! Many clients in the past may have forgotten the song I played, but they remember how wonderful it was, and how happy everyone was. I'm "DJ Tripp" as I love to travel and learn new experiences.
2. **How early should the DJ set up be?** One hour before guests arrive is typical for ground level events with less than 100 guests, at no extra charge for you of course, but with more detail and more equipment setup required would be more than just one hour.
3. **What is the DJ service coverage area?** The Hampton Roads area is local, but will travel anywhere capable of having an event with guests. I'm willing to trade cost of airfare in exchange for your provision of a speaker system at your event venue.
4. **How would you define your style of DJ services?** As interactive or reserved as I can be is up to you to choose. Once your guests are on the dance floor already, my next objective is to see who else not dancing can come up for the current song or the next song to play. I believe every single guest is entitled to have a great time whether it's just one song or the entire time of your event.
5. **Can we pick what music to play?** Of course! This also helps those "window shopper" guests coming up where I can share your favorites to help generate interest in your song selections. Just getting a head start playlist is enough to combine with the music that have been a proven success in past events.
6. **Besides electricity, what else do you require upon arriving?** One 4-foot or cocktail table with linen would be nice, with a 120-volt, 15-amp circuit on a grounded outlet within 10 feet of the dance floor would be equally nice.
7. **Would you take requests from our guests?** Sure! Either from your playlist provided as long as it is not explicit hard rock or rap. Radio-friendly music is the norm. The only question is should we try to finish all your requests first?
8. **How do you price your DJ services?** The unique needs define all pricing listed but a custom package can easily be created as each wedding or event is different.
9. **How do you handle overtime?** I can continue as long as the venue is confirmed on the time. Hourly overtime can be decided as late as the day of your event.
10. **Will you be available to answer any DJ concerns prior to our big day?** Up to the day before, you can contact me by text, email or phone to finalize, but a meeting to finalize everything is suggested a week in advance to ensure your concerns. In addition, you will have my cell phone number to contact me at any time for contact prior to your event. Voice calling me as many times as you can is suggested, especially on the day of, for anything urgent.
11. **Do you charge for mileage or set up?** If you can cover lodging accommodations and any possible airline travel, I can discount 100% off on all travel and mileage. There is no extra charge for any tolls, parking fees, meals, set up and take down time.

Sample Playlist

1. 10,000 Hours/Dan + Shay & Justin Bieber
2. 24K Magic/Bruno Mars
3. All My Life/K-Ci & JoJo
4. Apache/The Sugarhill Gang
5. bad guy/Billie Eilish
6. Best Of My Love/The Emotions
7. Boogie Shoes/KC & The Sunshine Band
8. Brick House/The Commodores
9. California Love/2Pac, Dr. Dre & Troutman
10. Can't Stop The Feeling!/Justin Timberlake
11. Chicken Dance/Bobby Morganstein
12. Country Girl (Shake It for Me)/Luke Bryan
13. Crank That (Soulja Boy)/Soulja Boy
14. Crazy In Love/Beyonce feat. Jay-Z
15. Cupid Shuffle/Cupid
16. Dancing In the Moonlight/Toploader
17. Danza Kudoro/Lucenzo feat. Don Omar
18. Despacito/Luis Fonsi, D Yankee, J Bieber
19. Don't Stop Believin'/Journey
20. Don't Stop 'Til You Get Enough/Michael J
21. Drop It Like It's Hot/Snoop Dogg f. Pharrell
22. Electric Slide
23. Empire State of Mind/Jay-Z f. Alicia Keys
24. Fake Love/BTS
25. Finesse/Bruno Mars
26. Fireball/Pitbull
27. Footloose/Kenny Loggins
28. God's Plan/Drake
29. Hips Don't Lie/Shakira
30. How Deep Is Your Love/Bee Gees
31. I Gotta Feeling/Black Eyed Peas
32. I Like It/Cardi B
33. I Wanna Dance With Somebody/Whitney
34. I Want It That Way/Backstreet Boys
35. I Want You Back/Jackson 5
36. Jump Around/House Of Pain
37. Killing Me Softly/The Fugees
38. Kiss/Prince & The Revolution
39. La Vida Es Un Carnaval/Celia Cruz
40. Let's Get It On/Marvin Gaye
41. Let's Groove/Earth, Wind & Fire
42. Let's Stay Together/Al Green
43. Livin' On A Prayer/Bon Jovi
44. Low/Flo Rida feat. T-Pain
45. Memories/Maroon 5
46. Mi Gente/J Balvin feat. Beyoncé
47. Murder She Wrote/Chaka Demus & Pliers
48. My Boo/Ghost Town DJ's
49. Old Town Road/Lil Nas X & Billy Ray Cyrus
50. On the Floor/Jennifer Lopez feat. Pitbull
51. Poison/Bell Biv DeVoe
52. Pour Some Sugar On Me/Def Leppard
53. Push It/Salt-N-Pepa
54. Return of the Mack/Mark Morrison
55. Rump Shaker/Wreckx-N-Effect
56. Señorita/Shawn Mendes & Camila Cabello
57. September/Earth, Wind & Fire
58. Shots/LMFAO Feat. Lil Jon
59. Signed, Sealed, Delivered/Stevie Wonder
60. Soulful Strut/Young-Holt Unlimited
61. Space Jam/Quad City DJs
62. Speechless/Dan + Shay
63. Stayin' Alive/Bee Gees
64. Suavemente/Elvis Crespo
65. Sugar/Maroon 5
66. Sweet Caroline/Neil Diamond
67. Teach Me How to Dougie/Cali Swag D
68. Tennessee Whiskey/Chris Stapleton
69. The Git Up/Blanco Brown
70. The Time Of My Life/Medley & Warnes
71. This Is How We Do It/Montell Jordan
72. This Must Be The Place/Talking Heads
73. Todo, Todo, Todo
74. Truth Hurts/Lizzo
75. Turn Down For What/DJ Snake & Lil Jon
76. Uptown Funk/Mark Ronson f. Bruno Mars
77. Wannabe/Spice Girls
78. Watch Me (Nae Nae)/Silento
79. What a Man Gotta Do/Jonas Brothers
80. Whoomp! There It Is/Tag Team
81. Wobble/V.I.C.
82. Wonderful Tonight/Eric Clapton
83. Yeah!/Usher feat. Lil' Jon & Ludacris
84. You're The First, The Last, My Everything